

## Karen Roberts

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**From:** Ed Husic [ehusic@cepu.asn.au]  
**Sent:** Thursday, 17 September 2009 15:27  
**To:** Karen Roberts  
**Subject:** Fwd: Telstra Bargaining: Telstra puts pay offer on the table

can you print this please

Begin forwarded message:

I'm sorry, but this is complete joke. If this is what Telstra believes is fair for a workforce that has delivered productivity improvement far and above the offer, then Telstra will find less and less staff willing to stay or join. It just shows that the Management are so far removed from the reality of trying to make ends meet of the miserable pay that currently exists.

To put things into perspective, the following are facts:

1. Any employee on CFW5 (equivalent) or below is considered to be on a low income by the Australian Government.
2. Food prices have soared in the past 2 years by 11%
3. Electricity prices in WA have increased by over 25% in the past six months
4. Childcare costs have risen from \$50 per day to \$65 per day since I returned from maternity leave in Jan 2007. A 30% increase
5. Telstra announced a record profit at the End of Financial Year in Sep 2009.
6. The US Federal Reserve has announced the end of the recession in the USA.
7. Australia never felt the effects of the Global Financial Crisis.
8. Gorgon Gas deal in WA worth \$70billion will in effect drive WA economy into the outer reaches of being able to survive based on the offer.
9. Job adds increased in the last quarter.

From where I sit, all I can see is Telstra downgrading the jobs. Already I find myself as [REDACTED] without a core job description as Telstra has kindly gone and changed them AGAIN without staff interaction. I sit as a [REDACTED] with a four year [REDACTED] Degree with over 10 years experience in a role that has been deemed a [REDACTED], or [REDACTED]. Where do I stand?? I have already asked this question and have yet to receive a response.

As far as I am concerned, if this is all Telstra thinks of its employees, then bring on the redundancies so those of us that have qualifications can find more rewarding employers that value their staff.

Telstra will notice a big drop in productivity if the offer is not improved.

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